



# Quotation

Estimated Quote for:

xxxxxxx

Customer: xxxxxxxx 02/13/07  
 Contact Person: xxxxxxxx  
 Address: xxxxxxxx  
 Telephone: xxxxxxxx xxxxxxxx x  
 E-mail: [xxxxxxx](mailto:xxxxxxx)

Product: **Men Suits**



Quantities/ per 20' container	Material	Description:	Price/set suits/CIF Long Beach	Price/set suits/ Clear off from Customs
15000	30% wool 70% polyester	No Quota Needed	xxx	xxx
15000	30% wool 70% polyester	No Quota Needed	xxx	xxx
15000	50% wool 50%polyester	No Quota	xxx	xxx
15000	50% wool 50%polyester	With Quota	xxx	xxx
15000	70% wool 30% polyester	No Quota	xxx	xxx
15000	70% wool 30% polyester	With Quota	xxx	xxx
15000	100% wool	No Quota	xxx	xxx
15000	100% wool	With Quota	xxx	xxx

Note:

- Containers Required: Total 20' containers x 10, Each 20'/1500 suits.
- CIF Long Beach price does not include customs duty, Brokerage fee and inland truck Delivery fee.
- CIF Long Beach price includes China Solutions Service fee.
- Packing: basic hanger hand in box in container
- Price Clear off from Customs does not include inland delivery.
- Price Clear off from Customs includes Estimate duty 17.5%, Logistic, Brokerage and China Solutions Service fee.

**Service fee includes:**

- \*.Factory Negotiations
  - \*.Factory Legal contracts
  - \*.Complete Order Coordination
  - \*.Quality Control Inspections
  - \*.Logistics arrangement
- sample fee: per set price with no quota x 2 plus mailing costs

Sample production time: 10 days.

Production Time: 75 days after sample confirmation

Ocean Shipping Time: 16 days

Customs Clearance: 3-5 days

Delivery: 1day

Payment Terms: 30% down, 70% due after QC Inspection, prior to shipping.

**Notes:**

- This is ESTIMATED QUOTATION ONLY. Pricing subject to change
- Tariff charges are estimated based on research from CROSS and USITC. Actual charges may be subject to change as determined by US customs. Estimate 17.5% for Men Suits.
- China Solutions service fee does not include product liability, insurance or any claims , responsibility for product quality, or breakage. Extend of all claims for services performed can not exceed the service fee amount per PO.
- Price will adjust accordingly to factory adjustment.

Quotation prepared by:

**Remy Smith**

Date:

2/13/2007