



Customer information			
Company Name	Wallflowers, Inc.	Wallflowers, Inc.	Wallflowers, Inc.
Project information:			
	Product 1	Product 2	Product 3
Standard Product Name (short)	Rose	Lily	Daisy
Additional description as needed			
Is this a new design or existing product?	new	new	new
Description of product:			
Unit of measure	inches	inches	inches
Customer's part number, if any	6 styles - 18 different fabrics	6 styles - 18 different fabrics	6 styles - 18 different fabrics
Dimensions / sizes	1 LB. = 16 oz/flower	1 LB. = 16 oz/flower	1 LB. = 16 oz/flower
Material(s)	Cotton Blend Fabrics - 18 differeng fabrics, Poly-fil stuffing, grommet center, ribbon - light in weight for mounting on wall	Cotton Blend Fabrics - 18 differeng fabrics, Poly-fil stuffing, grommet center, ribbon - light in weight for mounting on wall	Cotton Blend Fabrics - 18 differeng fabrics, Poly-fil stuffing, grommet center, ribbon - light in weight for mounting on wall
Colors	various pastel / bright	various pastel / bright	various pastel / bright
Packaging requirements	printed box with clear front, or plastic shaped bag	printed box with clear front, or plastic shaped bag	printed box with clear front, or plastic shaped bag
Photos available?	yes	yes	yes
Physical samples available from customer?	yes - will send this week and will provide ACAD file when complete	yes - will send this week and will provide ACAD file when complete	yes - will send this week and will provide ACAD file when complete
Other key specifications / requirements	will provide assembly instructions	will provide assembly instructions	will provide assembly instructions
Pricing / quantities requested			
Current price	\$30.00 retail	\$30.00 retail	\$30.00 retail
Target price	\$4/each	\$4/each	\$4/each
Quantity requested	1,000/3,000/5,000 units -Min. amount for 20' container	1,000/3,000/5,000 units -Min. amount for 20' container	1,000/3,000/5,000 units -Min. amount for 20' container
Frequency of orders / per year	unknown but expected monthly after 1st year	unknown but expected monthly after 1st year	unknown but expected monthly after 1st year
How are you currently buying these products?	hand-made	hand-made	hand-made
Special pricing notes	prices should include all materials, labor, shipping and tariffs	prices should include all materials, labor, shipping and tariffs	prices should include all materials, labor, shipping and tariffs
Project Scope and Goals			
General Project Goal	to find a mfg co in china that will provide all materials, labor and send these boxed and complete to me in the USA	to find a mfg co in china that will provide all materials, labor and send these boxed and complete to me in the USA	to find a mfg co in china that will provide all materials, labor and send these boxed and complete to me in the USA
Required Completion Date - at customer's door			
Other notes / comments from customer	all fabrics must be approved in writing by Wallflowers, Inc. prior to construction	all fabrics must be approved in writing by Wallflowers, Inc. prior to construction	all fabrics must be approved in writing by Wallflowers, Inc. prior to construction